

# DRT SHOW BEIJING 2019

08.16-08.18 China National Convention Center

**POST REPORT** 



More Info: sales@drtexpo.com www.beijingdiveexpo.com



### DRT SHOW, THE LARGEST DIVING, TRAVEL AND RESORT EXPO IN ASIA PACIFIC



Diving Resort Travel Mode DRT SHOW BEIJING 2019 08.16-08.18 China National Convention Center

### About us



The name "DRT" stands for Diving, Resort, and Travel. Jason Chong, the CEO of DRT SHOW, with hopes of speed development in the diving industry in Asia Pacific and increased awareness of marine conservation, started DRT SHOW in 2009.

In 2010, the first DRT SHOW was held successfully in Hong Kong and 90% of exhibitors are overseas, which proves that DRT SHOW is the most international dive exhibition in Asia Pacific. Since then, DRT SHOW has been taking place in several Asian cities including Hong Kong, Shanghai, Beijing, Guangzhou, Okinawa, Singapore, Manila, Taipei, Kuala Lumpur, and Mumbai. Now, DRT SHOW is the largest B2B2C platform and dive expo in Asia Pacific.



Shanghai Taipei Hong Kong 2016 Beijing Malaysia Shanghai Hona Kona **Philippines** Guangzhou Beijing Shanghai Taipei India **Philippines** 2015 Beijing Malaysia Singapore Hong Kong **Philippines** 2014 Guangzhou **\*Alliance:** Shanghai Taipei Hong Kong 2013 Thailand **\*Alliance:** Beijing Shanghai \*Alliance: 2012 **Hong Kong** Indonesia Thailand **Philippines** Okinawa Thailand Hong Kong Shanghai 2011 Russia Indonesia Indonesia 2009 Singapore Dubai Hong Kong Russia Hong Kong Dubai

### **A Renowned International Dive Expo in Asia**

- Takes place in 12 countries / regions in Asia Pacific.
- Serves more than 1,500 booths a year.
- Attracts **250,000** dive and travel industry professionals and visitors.



2018

2017

Hong Kong

2019

Hong Kong Shanghai

**Philippines** 

Beijing





### **We Care About Sustainability**

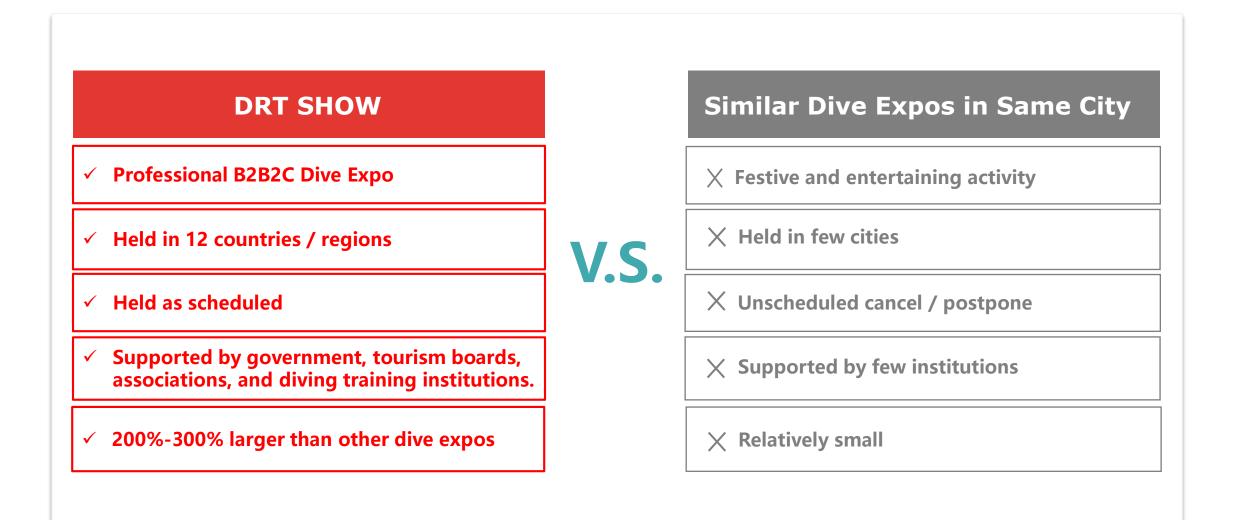
### **Plastic FREE Project**

More than 8 million tons of plastic waste is dumped into the ocean every year. 50% of which is plastic products that have been used only once and most of them takes at least 100 years to be decomposed.

Therefore, since our inception, DRT SHOW has continued to advocate sustainable marine operations, implementing "Plastic Free Project" and inviting well-known and influential people in the diving industry to support the concept of plastic reduction and to protect the Ocean.







# Content



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**DRT SHOW** 

08.16-08.18

**China National Convention Center** 

**JING 2019** 

Diving

Resort Travel



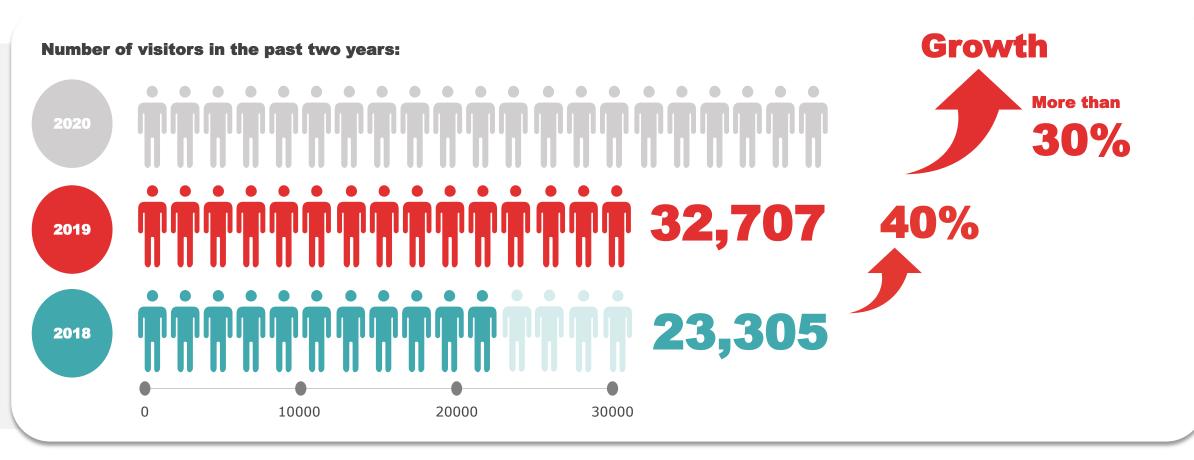
DRT SHOW Beijing gathered 90 companies and brands from all over the world, with an exhibition area of 6,500 square meters. The three-day exhibition attracted 32,707 visitors.







- **Overview**
- The number of visitors peaked at 40% of growth in 2019. More than 30% of growth in the number of visitors is expected in 2020.





### **Overview**

DRT SHOW Beijing, a phenomenal three-day expo, came to a festive conclusion on Sunday, 18 August 2019 at the China National Convention Center where over 90 premium exhibitors met nearly 35,000 diving enthusiasts journeying from every corner of the world to unite for three days of diving appreciation. The survey indicates that 95% of visitors were satisfied with DRT SHOW Beijing in 2019 and highly willing to spread the words with friends in the diving industry.

During the show, the world's cutting-edge premium products and technologies are greatly launched. At the event, visitors can also find the best offers of diving courses, diving packages, liveaboard packages, etc. In addition, according to visitors' purchase experience, besides the steady development of scuba diving and technical diving, freediving has obviously become more and more popular in the diving world in the recent years.

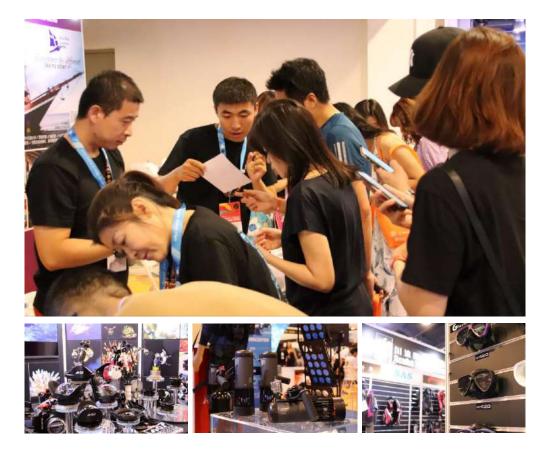




### **Overview**

With the rising environmentally friendly awareness, DRT SHOW provides a platform for marine conservation organizations and diving organizations to display their milestone, share ideas, and advocate. The exhibition also called on people to take action to reduce the waste of plastic products.

DRT SHOW Beijing continues to serve as first-class platform for Asia's diving industry and allows exhibitors to showcase their products to the most valuable business partners. DRT SHOW Beijing 2019 attracted almost 35,000 visitors who wanted to use this opportunity to shop for high-quality products and to have a close-up look at the top manufacturers astounding capabilities.







#### **Promising Future for Diving & Traveling Market**

DRT SHOW Beijing 2019 has successfully facilitated numerous meetings between prominent exhibitors and international buyers. The results of the matchmaking meetings are more than promising. Exhibitors and buyers both were satisfied with the quality of the service as well as participants. Everyone was impressed by the large turnout of sport lovers at the inaugural edition of DRT SHOW, which demonstrated the high growth potential for the consumer diving market in Asia. It is our goal to provide a bigger and more sophisticated DRT SHOW exhibition every year.







#### **Popular Diving Seminars**

Aside from the showcasing of latest diving equipment and travel information, master seminars were also an integral feature of the show. DRT SHOW was pleased to invite honorable speakers.







#### **Asia Pacific Freediving Forum**

The first Asia-Pacific Freediving Forum came to a successful end. Ten leading figures in the freediving industry gathered together to discuss three main topics including Training Path of Freedivers in Asia-Pacific, Diversity and Innovation of Freediving in Asia-Pacific, and Current Status and Future of the Freediving Market in Asia-Pacific. With these three major comprehensively themes discussed in various ways, the first Asia-Pacific Freediving Forum summarized the development of the freediving industry and analyzed the future development trends.







#### The Touring Ocean Gallery (Shanghai, Guangzhou, Beijing)

The Ocean Gallery which was co-organized by DIWA and UWPixel exhibited 100 master pieces taken by Chinese underwater photographers. All visitors were welcome to vote for their favorite photo. Over 180,000 visitors participated in this event. Here's the top 2 of most voted photos.



Winners of Ocean Gallery 2019: 1st Place:



2nd Place:





### **Thank List**

#### **VIP Speakers**

Mr. Aaron Lu, Ms. Allie Sun, Ms. Azua Shafii, Mr. Charles Chen, Ms. Chen YuPing, Mr. Chris Cheung, Mr. Chris Liang, Mr. Enzo Zhao, Mr. Eyson Wang, Mr. Fu Liang, Mr. Henry Tao, Mr. Jay Huang, Mr. Jay Ku, Mr. Joe Chang, Mr. Jonathan Lin, Mr. K. Zhang, Mr. Lin Yi, Ms. Louise Chau, Mr. Ma Leung, Ms. Maria Noella Zosa, Mr. Martin Zapanta, Mr. Matt Yang, Ms. Meng Zhao, Mr. Michael Wang, Mr. Patrick YIP, Mr. Sendoh Wang, Mr. Simon Chen, Ms. Vika Li, Ms. Wang Miao, Ms. Wang TianHong, Mr. Wong Ting Kwok, Mr. Yang Li, Mr. Yuan Tian, Ms. Yao Wang, Mr. Zhang Fan, Mr. Zhao Qing, Mr. Zhou QiNan, and Mr. Zhu Qian.

#### 亚太区自由潜水论坛 Asia Pacific Freediving Forum



Martin Zapanta Malt Yang 杨光 Sendoh Wang 三日



#### Wang Miao 王凝 Wang TianHong 王天虹 Wong Ting Rwok 間記録

Yao Wang

Yang Li 稿立

g Yuan Tinn 意天

Zhao Qing 战略 Zhou QiNan 两把探

Zhu Qian 祝露





### **Thank List**

#### **Lucky Draw Prize Sponsors**

10Bar, 720Diving, Alien Diving Club, AOI LIMITED, CRESSI China Watersports Products Co., Ltd., Deepblu Inc, DIVECICA Wetsuit, DIVEVOLK, Guangzhou Lion Dive & Travel Co., Ltd., MARATUA BLUE, Nanjing Unique Import and Export Co., Ltd. (BESTDIVE CHINA), Padma Pesona Bahari, SCUBA MEW, Sealock, Shen Zhen Xiware Technologies Ltd., Shenzhen Reanson Products Co., Ltd., Shenzhen Reanson Products Co., Ltd., Song Tao Trading (Shenzhen) Company Limited, V.DIVE vertical, and WATER-PRO SPORTS COMPANY.





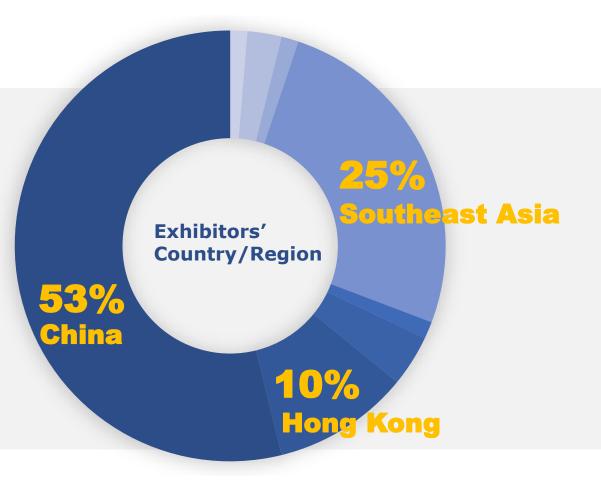
#### **Product Classification of Exhibitors**





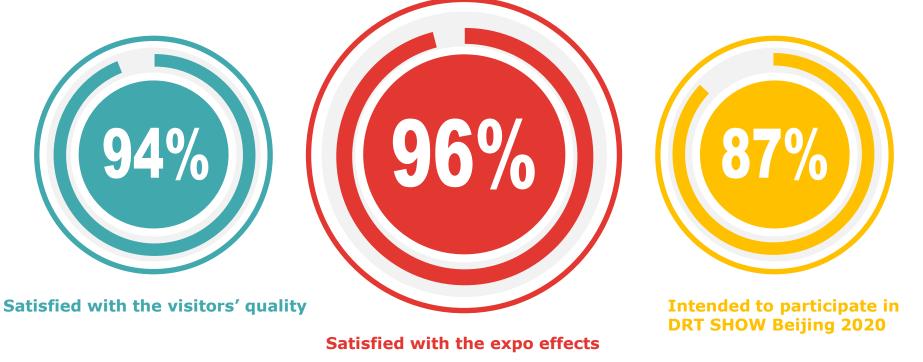
### • Origin of Exhibitors:

Country/Region	Percentage (%)
China	53%
Southeast Asia	25%
Hong Kong	10%
Taiwan	3%
USA	2%
Europe	1%
Others	6%

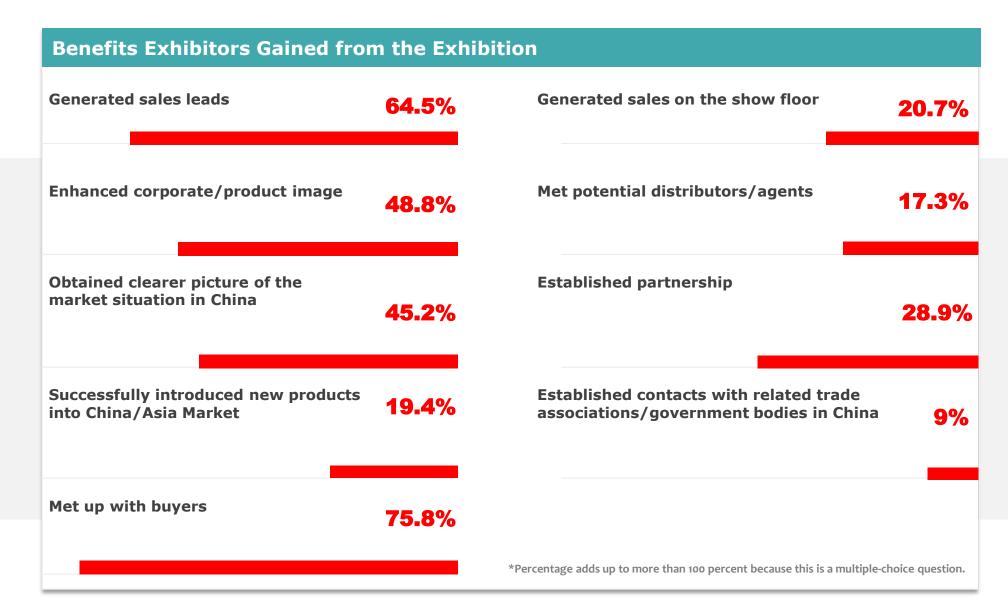




**Exhibitor Satisfaction:** 





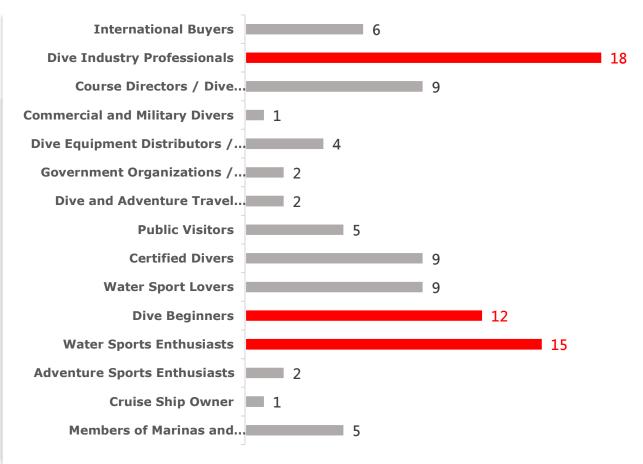




## **Visitor Statistics**

### ■ Visitor's profile:

Visitors	Percentage (%)
International Buyers	6%
Dive Industry Professionals	18%
Course Directors / Dive Instructors / Dive Masters	9%
Commercial and Military Divers	1%
Dive Equipment Distributors / Importers / Wholesalers / Retailers	4%
Government / Organizations / Agencies	2%
Dive and Adventure Travel Retailers / Agents	2%
Public Visitors	5%
Certified Divers	9%
Water Sport Lovers	9%
Dive Beginners	12%
Water Sports Enthusiasts	15%
Adventure Sports Enthusiasts	2%
Cruise Ship Owner	1%
Members of Marinas and Marine-Based Associations	5%

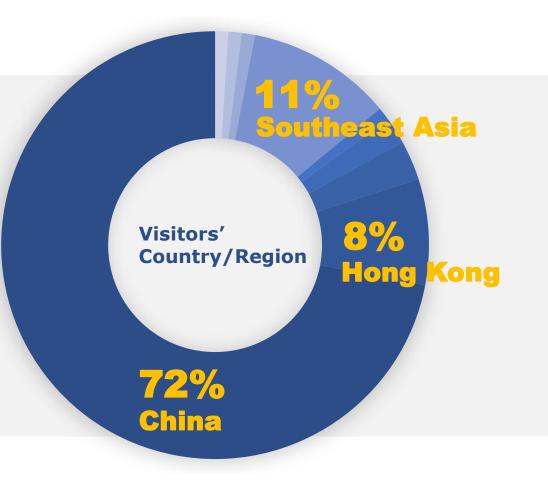




## **Visitor Statistics**

### • Origin of Visitors:

Country/Region	Percentage (%)
China	72%
Southeast Asia	11%
Hong Kong	8%
Taiwan	3%
USA	1%
Europe	1%
Korea	1%
Japan	2%
Others	1%

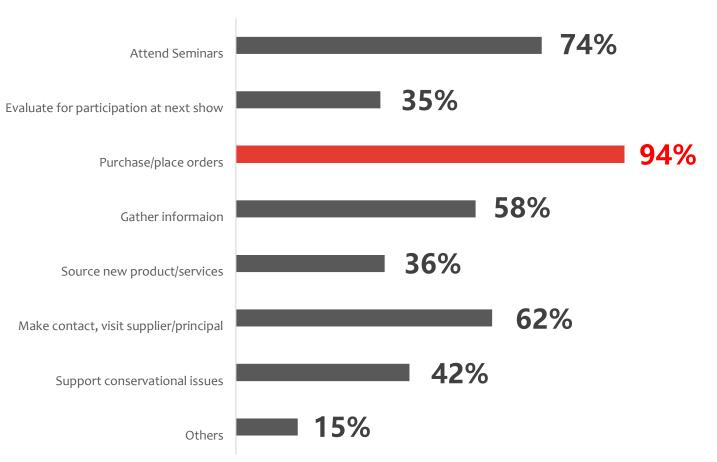




### **Visitor Statistics**

#### Purpose of visit:

Purpose of visit	Percentage (%)
Attend Seminars	74%
Evaluate for participation at next show	35%
Purchase/place orders	94%
Gather information	58%
Source new product/services	36%
Make contact, visit supplier/principal	62%
Support conservational issues	42%
Others	15%



\*Percentage adds up to more than 100 percent because this is a multiple-choice question.





### Asia Pacific Freediving Forum







#### **Professional Seminars**



- Underwater Photography Seminar
- Freediving Seminar
- Technical Diving Seminar

- Dive Destination Seminar
- Marine Conservation Seminar
- Marine Biology Seminar
- Mermaid Seminar
- Dive Equipment Seminar •
- Diving medicine Seminar
- Emergency Rescue Seminar Underwater Hockey Seminar





### **Ocean Plastic Free**

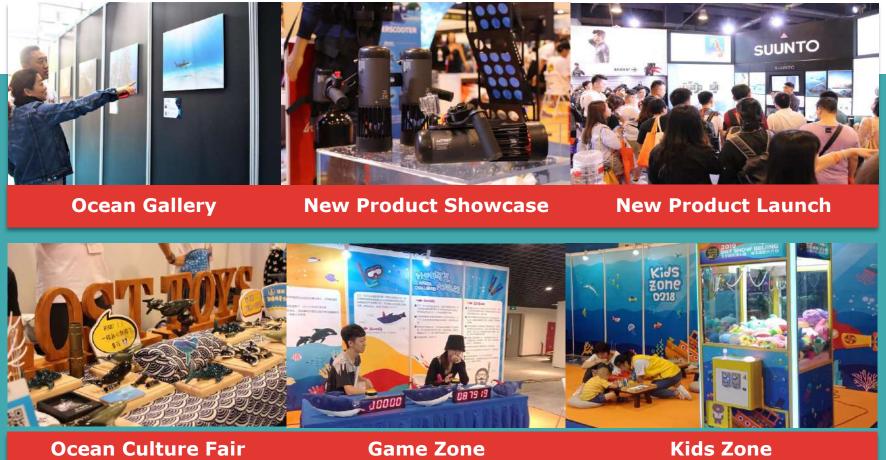




Lucky Draw









### **Media Release**

#### Mainstream Media

DRT SHOW was widely publicized before, during, and after the event by mainstream media including China Industrial Economy News, Huanqiu.com, People's Daily, sports.sina, BTV News, Digital Paper, Guang Ming Daily.

#### 中国产经新闻网 \*\*\*\*\*\*\*\* \*\* 在近平坦"记者将老忙划路"上除来说是在外线里有限必要将 DRT SHOW 国际潜水暨度假观光展迎接十周年,享誉好评,未来可 牢记觉的初心和使命牢记觉的性质和宗旨 · 通水(日本) 期! **专好新时代的长征藤** 2010/07/22/10/11 10/01 10/01 10/01 10/01 今日推荐 家队新探索 BRANN BRANN 作为医验型起放水肠动起源。医验验水原发育能产品CRT SHOW 已建入十世间的影响地。但这么黑暗的细胞,广要业务行行、未来。 15:000 DET SHOMR地干架中,用器也接出来,并这种创新大的精炼生力的性力的形态。电话就来产业也上来说。 and and 6. 第中京新市部設施市部工程設備合計系統影響展示法会議使得得通信 "成果"成为社会法国的国 1.元约约修图开展进5000 Tā PRODUCT PRODUCTION 层 网络约11中市农车11中市 -0 10月1日第一個前に取用以得 计 53 推荐图片 16 1 奏道が見 台 11学用水 实 招 E B DRT SHOW服金名和联出三个英文学学者、Dwng:指示I、Resort;应我I、Travel/原题,概念是以提示均接近双件编程提供全方应用 教力打击与科技实力后配件-进科技案件 务:为专业9282C投资平台,目前自由数据规定指用指公司,互发研放上指用指公司将由主白。 Nothing Minist 国科学技术发展战略研究院 建国家高端智库迈出关键一步 "出版座派会在京举行 DRT SHOWM最短短期的EXX进程本标志(ZDNE\_日期发行全球14个国家、拥有近40,000回世纪、GZDNEED-Alation Chong、田 推荐视频 时期单规说供给毕你仲提大定持,并保进定封着水产定规制,就就提多人成为充满所做,关怀海洋生态的物水人,于2009年开始第四DRT THOWERIZAREHISARE 十年以来,DKF SHOWERDING, IBETERNBUCKAPUET LIKER, 新特督动自动自然的。 \*\*将你们们把用装在网络装饰用色,为屏幕与访家使具体专业的大规模的屏幕展示。 🙆 中国产经新闻网 SISA 种放日聚 这次, DRT SHOW世界得中国国家保育品牌(人力使强于东中心), 中国委水打进行业协会, 广东市南部社然不平常, 亚州禁水联合会, -NEALSTAD DEEXAS BUILDED EVENER INCIDE OFFICERS STRADD BELOW STRAD B GEORGI DEGENDARE GARMAN PATERADISTANA REALING SPREAD DARDINGCOMPACTION 结创新草建造现什化? INRATIEN, INDIRADI, DIWA, NAUL SD. TDL END SG. JTD PSA, CHAS DIWA, DAN IANTO AND IRD. 人民日報 網易 NETEASE SIND新浪 OUL RADIENTERDERANDERS THE STR. D RT SHOW 于 亚太地区 1.2 个体版城市成功学校、今年南引借行业表型印度新市场 2010年,第一個OKT SHOW回应認本教育投资大量于调查地市西港建築开幕。做近国际空灯,来自日香业社区招展市政占全理九成。 面后化剂原用功能,最多了DAT SHOW专业发生最会的回归地位。此后,DAT SHOW服后放出重要的现代展在空外先大幅的成功单位。他 7香港、船等编队北京、上海、台北、广州、白洲市、马来然后等、海市、南非市日全球市和局区10个部家及州区、接近1.500个部位生命

周围参照 以及超过65个图象及地区。超过250,000名访客参5、为国际上方段组的财水和股份感觉会。希腊水袋好善业还把测金。

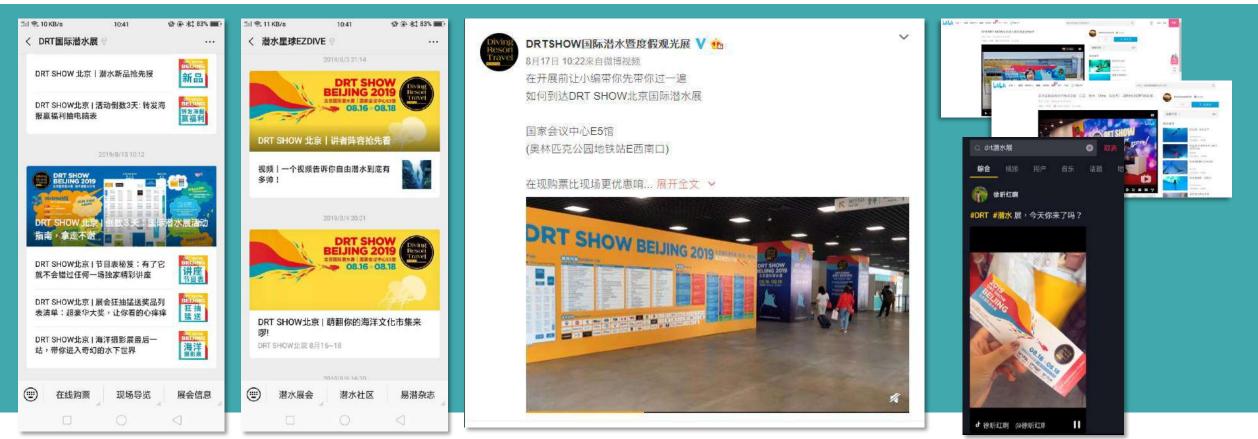
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### **Media Release**

#### **Official Promotion**

DRT SHOW official accounts of WeChat, Weibo, TikTok, bilibili published over 130 pieces of event press and over 70,000 followers were touched.



### **Media Support**

#### **Alliance Partners: Co-organizer & Show Partners:** AUF AUF TPB It's more fun in the Philippines $oldsymbol{O}$ wonderful (C EZDIVE PHILIPPINES The Long of **SDì** E:Di ICA9 TD DIWA ESSENTIAL NIBDLE EAST DERFASH UNDERWATER 2019 EXPO RAID WORLD $(\mathbf{P})$ OEMA Cean seeds underwater Unified Team Diving SCUBA SHOOTERS photographers 野生放援 深潜ら 2 无境保蓝 Under Water PIXEL WILDAID HELLODIVE.COM







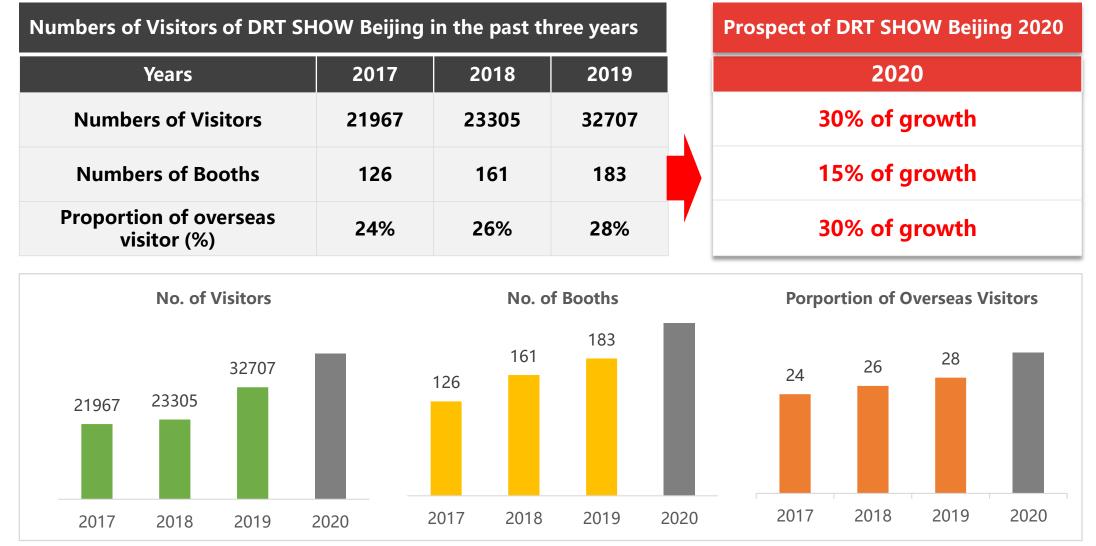


### **Contrast between DRT SHOW Beijing and similar dive expos in Beijing**





### **Prospect**







#### **DRT SHOW Beijing 2020**

Date:

14-16 Aug, 2020

Venue:

**China National Convention Center (CNCC)** 



#### More events are coming soon...

- Underwater Photography Seminar
- Freediving Seminar
- Technical Diving Seminar
- Dive Destination Seminar
- Marine Conservation Seminar

- Marine Biology Seminar
- Mermaid Seminar
- Dive Equipment Seminar
- Diving Medicine Seminar
- Emergency Rescue Seminar

- Underwater Hockey Seminar
- Asia Pacific Freediving Forum
- New Products Showcase
- Ocean Gallery
- Ocean Culture Fair

- Game Zone
- Kids Zone
- New Products Launch
- Ocean Plastic Free
- Lucky Draw

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## Diving Resort Travel

## **Thank You & See you next year!**

# 2020 DRT SHOW BEIJING 08.14-08.16 China National Convention Center

#### | More Info:



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